

## Renee Sloan

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**From:** Elizabeth Brath <elizabeth@ebgcontracting.com>  
**Sent:** Thursday, January 12, 2023 8:35 AM  
**To:** Joe DiRienzi Sr.; Roni Elias; Rami Yitzhak; Demetre Alexander Vrynios;  
david@rkrestorationservices.com  
**Cc:** Brandon Leonard; Renee Sloan  
**Subject:** Re: Island Park Xactimate reports  
**Attachments:** 17601 Captiva Scope of work.pdf

Joe,

I have attached the scope of work for 17601 Captiva for you to review. Please let me know if this is a better breakdown for you. We duplicated some of our sketches for units with the same layouts, in order to complete the Xactimate reports within the timeframe requested. We will be in the field today working on getting you the information requested for the units we duplicated in Xactimate.

All units have photos, and I am working on getting them into SharePoint. I will send you a link. It is also available in the sales folder under "Island Park"

We include every possible item we hope Insurance will cover to assist in off-setting pricing in areas we need. For example, not everyone needs a new washer and dryer or subflooring. We are charging for new toilets, but homes where they have not been thrown out, they can just be cleaned. We charge a cleaning fee of \$350 for Chandeliers, we know we can get them wiped down for much less. These are just a few examples. We also have the right to change pricing if we are unable to do the work for the amount listed. This is where I will need your assistance. I need to know what you think the pricing needs to be. I am also under the impression that we will be maxing out the Insurance on most of these units, at that point, it will be up to you and the homeowners to decide how to allocate the funds.

Feel free to reach out if I can be of any further assistance or provide more clarity.

All the best

**Elizabeth Brath**  
Estimator  
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**From:** Joe DiRienzi Sr. <joe.dirienzi.sr@elias-brothers.com>  
**Sent:** Wednesday, January 11, 2023 11:04 PM  
**To:** Elizabeth Brath <elizabeth@ebgcontracting.com>; Roni Elias <roni@ebgcontracting.com>; Rami Yitzhak <Rami.Yitzhak@elias-brothers.com>; Demetre Alexander Vrynios <demetre@ebgcontracting.com>; david@rkrestorationservices.com <david@rkrestorationservices.com>  
**Cc:** Brandon Leonard <brandon.leonard@elias-brothers.com>; Renee Sloan <renee.sloan@elias-brothers.com>  
**Subject:** RE: Island Park Xactimate reports

Elizabeth,

In going through these Xactimate's per home Brandon and I are finding that there is a lot of line items that will probably not get done. Is this correct to assume? We are also finding some shortages on the numbers specifically in interior trim, interior doors, sliders, among some other things.

When this bid process was originally discussed and set up to be done in this format by Chip or whomever out of Texas.... I did make it a point to request with Demetre that a general scope of work be outlined and done in part with the Xactimating process. Being that it ended up with you and David doing these, and that you and David were having to walk through each of the homes one by one... can you and David accomplish providing just that general scope of work in our format (no numbers) for each Xactimate/home?

In reviewing some of these so far, I can say with certainty that if we are having to do all of what is outlined line item by line item in the Xactimate information provided... there is no way we can do the houses for these numbers.

With that in consideration and in contrast, and if in fact a lot of the line items are never going to be done, than it does offset the shortages and may be more in line with accuracy for us to do the homes for the total end numbers showing. Here in lies my request very early on for an outlined scope of work per home.

Bottom line, and coming from my perspective, it is very hard for me to bless these Xactimate's officially saying there is enough money in them without clarifying some information and having in a group meeting on this. And to follow up on my request for a scope with the Xactimate's... can we get a brief better description of the scope in each home that was visited perhaps in the following format?

- Total Sq. ft. of sub-floor to be replaced.
- Total Linier/sq ft of insulation.
- Total Linier/sq ft of drywall. (flood cut height)
- Total # of interior doors to be replace.
- Total Linier feet of interior door casing.

- Total Linier feet of baseboards.
- Total Sq. ft. of floors to be replaced Carpet-tile laminant.
- Total Sq. ft. of wall tile and tile backer.
- Total # of cabinets upper and lowers.
- Total # of vanities in bathrooms.
- Total Liner ft of countertops kitchen and baths.
- Total Sq. ft. of living space under air.
- Which Appliances to replace.
- Shower walls tile enclosures.
- List anything pertinent that was seen that may need to be called out. I.e: Panel box replacement, light fixtures, wall paper, etc.

Are there any photos that were taken of the homes during the walks for Branon and I to correspond with during our review?

Please let me know your thoughts on this.

Respectfully,

*Joe DiRienzi Sr.*

**Restoration Division**

**Manager/Estimator**

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**From:** Elizabeth Brath <elizabeth@ebgcontracting.com>

**Sent:** Tuesday, January 10, 2023 2:15 PM

**To:** Roni Elias <roni@ebgcontracting.com>; Rami Yitzhak <Rami.Yitzhak@elias-brothers.com>; Joe DiRienzi Sr. <joe.dirienzi.sr@elias-brothers.com>; Demetre Alexander Vrynios <demetre@ebgcontracting.com>

**Subject:** Xactimate reports

All,

Attached is the Xactimate reports for the following units.

17602 Captiva

17623 Marco – (I attached the older estimate this morning, please disregard this units Xactimate from this a.m.)

17641 Captiva

All the best

**Elizabeth Brath**

Estimator

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